DANIEL DANILOV

✉ daniel.ivx@gmail.com   in linkedin.com/in/danieldanilov   📞 +972-504-777-670

Dear Jason, David, and the Ops team,

I never expected to see a Junior Programmer opening at 37signals. If I had, I'd have been knee-deep in Rails a long time ago. But here we are—and I can't let this opportunity pass without raising my hand.

I've been following 37signals for years—reading your books, listening to REWORK, watching every product announcement, and quietly absorbing lessons from Jason and David on LinkedIn. I believe in the way you work. The clarity. The independence. The compression of complexity into something that feels simple and calm. I've been shaped by those ideas.

That influence has carried into my work. I've used Basecamp at Automattic, in my personal projects, and as part of your community. I introduced Shape Up internally (despite not being a developer), and watched multiple teams adopt and adapt it. I even wrote about how Shape Up could be used in daily life. I once pitched a product idea to your team (threaded comments), and was recently contacted by Jayne from support for more input. That moment meant a lot—getting to contribute, even in a small way, to a product I admire.

While I'm new to Rails, I've been learning quickly by building a Today I Learned app as part of this application. It supports tags, editing, filtering, and batch deletion—along with a writing samples page that includes pull requests, documentation examples, and internal blog posts from my work at Automattic.

I'm also a firm believer that great engineering is as much about clarity as it is about code. Over the past ten years, I've worked across support, data, product, and documentation—often independently and across functions. I've published almost 1,400 internal posts and 2,400 comments, and I've written documentation used across teams and projects.

On the technical side, I've debugged broken DAGs, rebuilt entire KPI dashboards using Superset and Looker, and built Python scripts to automate repetitive workflows across my Obsidian and NotePlan vaults—from YAML generation and tag cleanup to file organization and note migration. I've also regularly troubleshooted CSS, JavaScript, and PHP issues while supporting business websites at Automattic—skills I've picked up by helping customers solve real-world problems.

I'm what you'd call a high-potential generalist: I know just enough about many things, a medium amount about fewer things, and I'm generally good at a select number of things. But more than anything, I'm a problem solver. Whether it's helping people, learning Python, or figuring out a messy toolchain, I'll find a way to get the job done.

That said, the next chapter of my career won't be about knowing "a bit of everything." I'm ready to go deep. I want to become truly great at something—and Rails is the area I want to commit to. I would love to spend the next decade (or more) becoming an expert in this craft and helping shape the future of 37signals' products along the way.

Thanks for building the kind of company people dream about. I'd love to be part of it.

Daniel Danilov

DANIEL DANILOV